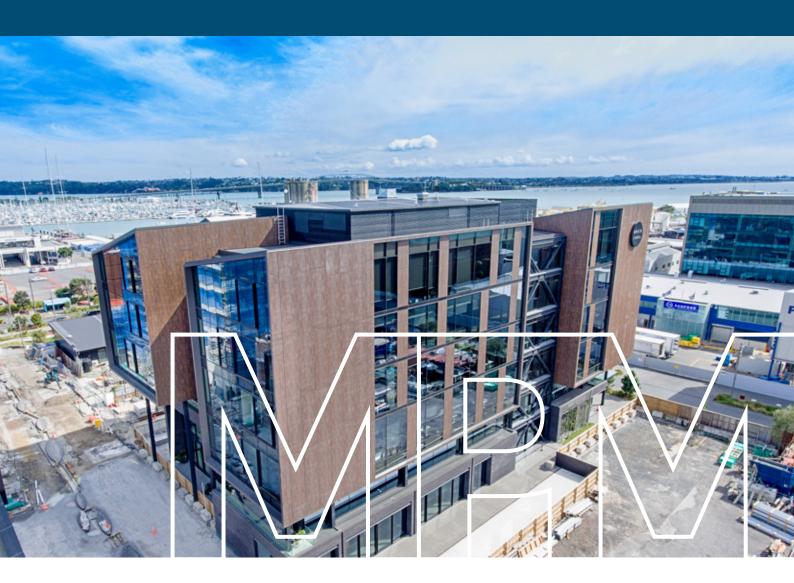
# WATERPROOFING



# PRODUCT & SERVICES SELECTION GUIDE

**PHONE:** +64 9 582 1390

**WEBSITE:** info@mpmwaterproofing.co.nz **WEBSITE:** www.mpmwaterproofing.co.nz

PHYSICAL: 10D Burrett Avenue, Penrose, Auckland 1061

POSTAL: PO BOX 12-427, Penrose, Auckland 1642

# WATERPROOFING FACTORS TO CONSIDER

#### **SPEED OF INSTALLATION**

Some tanking takes 1/3 of the installation time of others.

#### **SEQUENCING**

From gutter to peak to ensure laps in sequence and upstands before cladding.

#### **TECHNOLOGY**

Some are up to 30% lighter in weight than others.

#### **INSTALLATION**

Self-adhesive or torch-on.

#### **WARRANTY SYSTEMS**

MPM's projects come with up to a 25yr warranty.

#### **AESTHETICS**

We have different design options to suit the aesthetics of your project.

#### **TRAFFICABLE**

Specific products, design and install for your pedestrian, driveway and car parking needs.

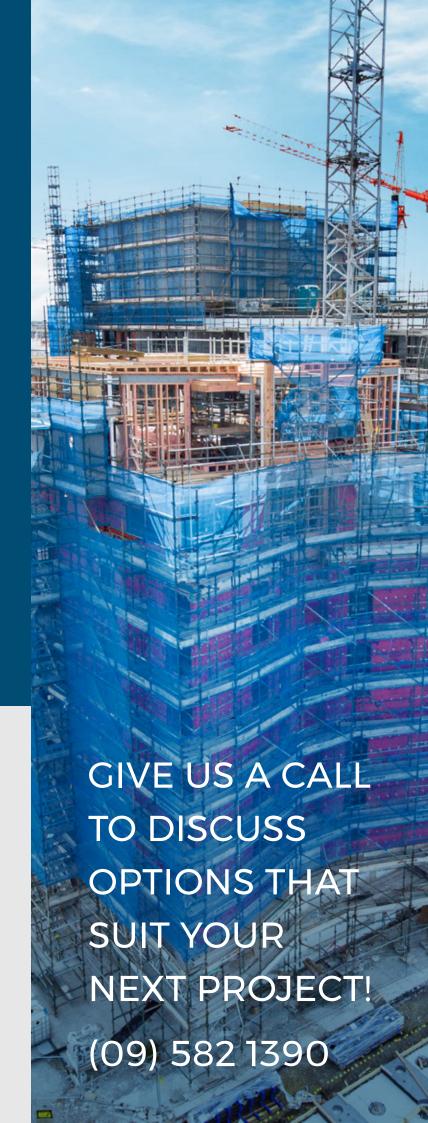
### FLOOD TESTING AND ELECTRONIC LEAK-DETECTION

To be done upon completion.

## **COMPANIES**

#### **MPM'S COMPETITIVE ADVANTAGES;**

- Full OHS certification (Sitewise & Sitesafe)
- 30+ Years history and experience
- 25 Professional installers with dedicated specialist crews
- Real-time Q&A systems
- Effective and efficient Site Supervisors
- Experienced Quantity Surveyors
- Our management team is always available for time-critical decision making.





### **RISK ASSESSMENT**

#### CONSTRUCTION

Access and safety, for example; applicators working at height, cave-ins, fire hazards, and weather. Our waterproofing project managers can access, mitigate and help with all of these.

#### **ARCHITECTURAL**

Groundwater, contaminants and structural falls. Talk to your product supplier or our waterproofing specialists to reduce these risks.

#### **RESOURCES**

The waterproofing company you work with should be of a size to have sufficient resources to complete the contract.

MPM Offers a continuity guarantee of our projects. Give us a call **(09) 582 1390** or email us at **info@mpmwaterproofing.co.nz** to discuss your project!

## WHAT WARRANTY DO YOU NEED?

MPM installs to manufacturers' instructions and architectural specifications. PS3 Council compliance (with workmanship warranty) and manufacturers' warranty with Q&A. Often 'system warranties' can extend the period of cover.

# COMPARING QUOTES

We prefer our clients' expectations are set and met by discussing quotes. We provide itemised and quantified quotes for improved transparency without superfluous detail. Every project, site and product mix is different so complexities can be better addressed in a discussion.

# HOW WE PRICE PROJECTS:

#### **OPEN TENDER**

Open tenders are formally quoted with multiple submissions. This can be an expensive and competitive (but legally binding) process. With this type, there is a risk of incomplete coverage and cost variation escalation. Please email

**tenders@mpmwaterproofing.co.nz** if you are interested or would like to know more information.

#### **NEGOTIATED**

A negotiated project price has better communication over the best product selection, project planning, and budgeting. This can be more time-efficient and therefore adding value but it is less objectively competitive. Call or email us to arrange an initial consult where we can discuss your project.

#### CHARGE-UP

Charge-up pricing can be variable, as work is completed, claims are processed. It has the benefit of a reduced documentation cost. This type requires a higher level of trust between parties and communication as the project proceeds. Talk to our team to discuss MPM's rates and schedule.

Give Andrew a call or send him an email to arrange a meeting and discuss your project:

#### **ANDREW PARDINGTON**

GENERAL MANAGER

+64 27 494 1247 andrew@mpmwaterproofing.co.nz



## SITE PREP & PROGRAMING

Talk to us about your projects' groundwork requirements, standing water, moisture content, shrink-wrap for weather protection, access (cranes, scissor lifts, scaffolding) and correct sequencing.

### **LEAD TIMES**

Get us involved in the planning stage. The more notice you can give and involve us in your planning phase, the smoother your job will run. Our waterproofing team can be involved in your project when slab/footing concrete is being poured for tanking, on retaining walls, balconies to gutters/roofing. The weather can affect lead times so the more notice the better we can programme and accommodate.

### **SUPPORT TEAM**

MPM Waterproofing has expert quantity surveyors and site supervisors with a contracts manager who has decades of waterproofing experience behind them. Our team is highly trained in the latest applications, products and documentation control.

### **DECISION CRITERIA**

Waterproofing is often a very small cost component of a much larger project, which if not done properly, can have disproportionately costly, long term implications.

## RETURN ON YOUR INVESTMENT

We aim to complete your project on time, on budget to mitigate conflict, complaint or failure, giving you confidence your waterproofing is sorted. The risk-return trade-off is that the potential return rises with an increase in risk.

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